# LAURA BRANDAO













My passion and purpose in life is to inspire, encourage and empower people to rise up to be their best selves, so they can live their greatest lives. My secret? Say YES Everyday!

My career began when I took a part-time evening job as a young mom. Within six months, I was managing the call center, generating thousands of mortgage leads nightly for local mortgage companies. In 2007, as the US was spiraling in crisis, I was building a new division at a mortgage company, that grew to become a top 5 FHA wholesale lender in <5 years. I ultimately rose to be the first woman president and only woman partner of American Financial Resources, Inc. By 2018, it was time for me to step out from behind my desk to become the face and voice of AFR.

That was a pivotal moment in my life, because I realized that if I say YES everyday to things that scare me – and step out of my comfort zone – I create ripples of positivity that allow me to experience life more fully than I ever imagined.

Human nature has us constantly looking ahead to anticipate the results of our actions. If you truly want to get more out of life, you have to say YES without any expectations. By living with intention, and by choosing to say YES everyday, the positive effect that you will have on others will fill your life and

make you feel more alive than you ever dreamed.

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### **Positivity**

Author - Say YES Everyday! Discovering Your Superpower

Author – Say Yes Everyday! Thrive Thursday

Host - What's Your Why



Blog - Say YES Everyday!



### **Passion**

EPM - Chief Growth Officer/Partner

Mortgage Bankers Association of New Jersey (MBANJ) Board Member and Women's Committee Chair

National Association of Minority Mortgage Bankers of America (NAMMBA) - Visionary Ambassador Chair

Women With Vision (WWV) – Chair

## **PRAISE**

<u>2022 Lending Luminary award winner.</u> (Progress in Lending Assoc)

Legends of Lending 2022 (NMP Magazine)

Housing Industry Icon 2021 (MPA Magazine)

MPA Elite Women in Mortgage (MPA Magazine) 2022 2021

Woman of Influence (HousingWire) 2021 | 2020 | 2019 | 2018

Women with Vision (WWV Magazine) 2022 | 2021 | 2020 | 2019

Best 50 Women in Business (NJBIZ) 2019

Mortgage Banking's Most Powerful Women (NMP)2019|2018

Laura-J-Brandao







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